

# JIM HART

## OBJECTIVE

We will treat your real estate needs with the utmost care, loyalty and concern. As dedicated professionals, we provide the services necessary to earn your trust, confidence and recommendation as a satisfied client by treating your search to buy or sell a home as if it were our very own. My wife, Lisa, a licensed Real Estate Broker, assists me in every aspect of the business. Together, we are committed to making the home buying/selling process as pleasant and stress-free a process as possible with the best results attainable.

## EDUCATION

I am a Licensed Real Estate Broker with RE/MAX At The Crossing specializing in the selling and marketing of new construction and existing residential real estate. I am able to provide an honest comprehensive market analysis of real estate.

- Graduate, Real Estate Certification Program
- Licensed Real Estate Broker, State of Indiana
- Real Estate Continuing Education Program
- Graduated Brebeuf Preparatory High School 1974
- Degree, Purdue University 1978

## BACKGROUND/ACHIEVEMENTS

Prior to joining RE/MAX, I spent over 10 years as a Project Sales & Marketing Manager in the New Home Construction Industry with Custom and Production Home sales in excess of \$60 million dollars. I have continued that trend as a multi million-dollar producer in the residential market place with closed sales in excess of \$80 Million. I possess exceptional skills in negotiating financial transactions, executing business and marketing plans, managing multiple projects and providing excellent service. I am committed to professionalism and also dedicated to providing you with the best information available to make your home buying or selling decisions.

- Recipient, National Association of Home Builder National Sales & Marketing Council Million Dollar Circle Gold Award
- Builders Association of Greater Indianapolis Sales & Marketing Council Platinum Sales Award Winner

## PROFESSIONAL AFFILIATIONS

- National Association of REALTORS®
- Indiana Association of REALTORS®
- Metropolitan Indianapolis Board of REALTORS®

## COMMUNITY INVOLVEMENT

- Advocate and Top Walker Club Member for American Heart Association
- Member of St. Joan of Arc Church
- Member of Feed the Homeless Downtown Indianapolis

## PERSONAL

A native of Indianapolis, I have been married to Lisa since 1999 and together we are raising our nieces Sarah age 6, Grace age 2, and nephew LJ age 4. We are part of a very large, close-knit family, and enjoy family activities, cooking, sports, and, whenever time permits, traveling.



**JIM HART**  
**REALTOR® / BROKER**  
**MULTI MILLION-DOLLAR**  
**PRODUCER**  
**THE HART**  
**REAL ESTATE TEAM**

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**Y♥U GOTTA HAVE HART!**  
**THE HART REAL ESTATE TEAM**

**RE/MAX**   
**Outstanding Agents.**  
**Outstanding Results.**  
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